

March 13–15, 2023 Coronado, CA / Bay Front San Diego

Ratemaking, Product and Modeling Seminar Sponsorship Opportunities



# About the Casualty Actuarial Society

The Casualty Actuarial Society (CAS) is a leading international organization for credentialing and professional education. Founded in 1914, the CAS is the world's only actuarial organization focused exclusively on property and casualty risks and serves nearly 10,000 members worldwide. CAS members are experts



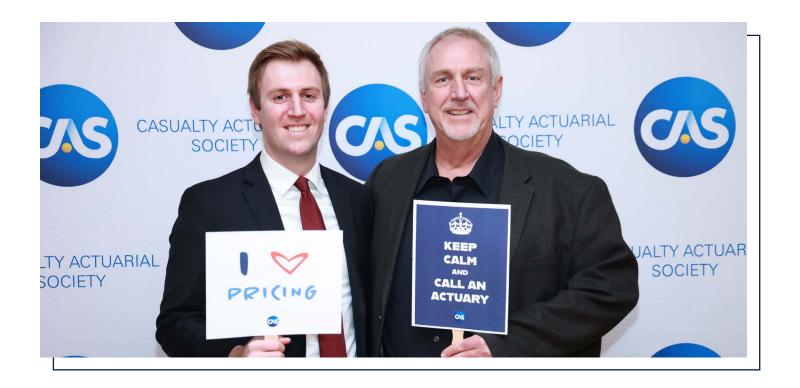
in property and casualty insurance, reinsurance, finance, risk management, and enterprise risk management. Professionals educated by the CAS empower business and government to make well-informed strategic, financial, and operational decisions.

Our members hold a variety of actuarial and leadership positions with insurance and reinsurance companies, brokers, consulting firms, state insurance departments, educational institutions, financial services, and other businesses that are looking to assess and manage risk.

### **Benefits of Sponsorship**

The CAS Ratemaking, Product, and Modeling Seminar is a premier professional event for property and casualty actuaries, drawing 700 participants, with approximately 50% attending in person. This event includes sessions on a broad range of property and casualty actuarial topics, optional workshops, and networking opportunities. The meeting design is shaped by members, for members, to ensure the most relevant and valuable conversation, connection, and learning for actuaries influencing the property and casualty field.

Sponsors can choose one of four participation levels that provide a variety of benefits, with the option to increase engagement through a broad selection of a la cart sponsorship opportunities.



### Meeting at a Glance

**Key Exhibit Hours** 

The seminar will take place at the Loews Coronado Bay Resort, surrounded by shimmering bay waters and the San Diego skyline. Below is an overview schedule for sponsor engagement at this event. Please refer to the event website and program guide for more details. Exhibit tables will be centrally located to increase participant interaction. Participants are especially encouraged to visit exhibitors during meals and networking breaks and are eligible to participate in the meeting's exhibit passport raffle.

Monday March 13, 2023	Afternoon, Exhibitor Set Up     Evening, Attendee Welcome Reception
Tuesday March 14, 2023	<ul> <li>Morning, Continental Breakfast</li> <li>Morning, Networking Break</li> <li>Mid-Day Transition to and from Lunch</li> <li>Afternoon, Networking Break</li> <li>End of Sessions Transition to Free Time</li> </ul>
Wednesday March 15, 2023	<ul> <li>Morning, Continental Breakfast</li> <li>Morning, Networking Break</li> <li>Mid-Day Transition to and from Lunch</li> <li>Afternoon, Exhibitor Break Down</li> </ul>

## Society Partners Program

The CAS Society Partners program provides sponsorship discounts, preferential sponsorship selection, and broad brand recognition year-round on the CAS Website, in an issue of *Actuarial Review* Magazine, and with social media. Details on this program can be found at <a href="https://www.casact.org/sponsorships">www.casact.org/sponsorships</a>.



Sponsors can select one of the packages below, with the option to add additional a la cart selections as listed on the next page. Prices below are before any eligible society partner discounts.

	Platinum \$12,000	Gold \$8,000	Silver \$4,000	Bronze \$1,500
Pre-Event Recognition	, i=,000	<del>+</del> • • • • • • • • • • • • • • • • • • •	<b>+</b> 1,000	<b>4.,000</b>
Sponsor logo with hyperlink on meeting website	✓	✓	✓	✓
Social media recognition	✓	✓	✓	✓
Sponsor logo featured in a "meet the sponsors" section of e-program book, along with a URL and a 50-word organizational description	<b>√</b>	✓	✓	✓
Pre-event registration list for 1x email use <sup>1</sup>	✓	✓	✓	
On-Site Recognition				
Sponsor logo displayed at registration	✓	✓	✓	✓
Verbal recognition during opening session	✓	✓	✓	✓
Invitation to include a flyer or small brochure in welcome bags for in-person attendees	✓	<b>√</b>	<b>√</b>	
Invitation to provide a small, branded promo item in welcome bags for in- person attendees	<b>√</b>	✓	✓	
Choose one: A) Tabletop exhibit space (6-foot skirted table(s), chairs, and one easel); or B) Access to a small meeting room during a breakfast, during a roundtable session, or after the day's program for private small group meetings or a product or service demo.	16-foot area, 1st priority location(s)	16-foot area, 2nd priority location(s)	8-foot area	
Exhibitor Pass	2	2	1	
Choose one: A) Wi-Fi sponsor; B) meeting app sponsor; C) live stream sponsor; D) welcome reception sponsor; E) documentary film screening sponsor; F) attendee lounge sponsor, each with specific branding available.	<b>√</b>	<b>√</b>		
Full page ad in e-program book	✓			
Choose one: Invitation to introduce keynote speaker (3 mins) or Invitation to introduce closing general session (3 min)	✓			
Post-Event Access				
Post-event registration list for 1x email use <sup>1</sup>	✓	✓	✓	

<sup>&</sup>lt;sup>1</sup> Participants select whether to share their contact information.





### These a la cart selections are available with one of the packages on the prior page:

Headshot Booth Sponsor \$5,000 (exclusive per day)	Sponsor a one-day headshot booth for attendees to help them improve their LinkedIn, company "About Us", or other social media profiles. Sponsors are welcome to serve as greeters at this booth.
Lunch Sponsor	The lunch sponsor will receive recognition in the meeting app and signage at the
<b>\$5,000</b> (exclusive)	luncheon.
Pi Day Sponsor	Sponsor an afternoon dessert of Pi(e) in honor of the 3.14 the mathematical constant
<b>\$3,000</b> (exclusive)	π.
Hydration Sponsor	Help keep attendees hydrated by sponsoring a souvenir aluminum water bottle
<b>\$3,500</b> (exclusive)	branded with a custom event design that incorporates your logo for use at water stations.
Networking Break Sponsor	Sponsor a morning or afternoon networking break and receive recognition in the
\$2,500 (exclusive per break)	meeting app and signage at the break.
Continental Breakfast Sponsor	Sponsor a continental breakfast and receive recognition in the meeting app and
\$2,500 (exclusive per day)	signage at the breakfast.
Additional Exhibitor Badge	Exhibitor badges grant access to provided meals, breaks, and the exhibit area only.
\$625	Society Partner discounts are not provided to additional badge purchases.
Full Registration Badge	Upgrade one of your included sponsor package exhibitor passes to a full registration
Upgrade	pass to gain access to all professional education sessions. This option is available
\$900	only to exhibitor packages included with silver-platinum packages. Others looking to
	purchase regular registration badges should purchase them directly at rpm.casact. org. Society Partner discounts are not provided to additional badge purchases.



Date

# 2023 CAS Ratemaking, Product, and Modeling Seminar Sponsorship Application

Please note once you return this signed agreement, the CAS will provide you access to online forms to provide the most updated information on you branding and any included exhibitor badges.

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ne:	Email:		
ress:			
	State:	Zip:	
	Meeting Sponsorship Package Selection		
	Platinum	\$12,000	
	Gold	\$8,000	
	Silver	\$4,000	
	Bronze	\$1,500	
	A La Cart Additions		
	Headshot Booth Sponsor	\$5,000	
	Lunch Sponsor	\$5,000	
	Pi Day Sponsor	\$3,000	
	Hydration Sponsor	\$3,500	
	Networking Break Sponsor	\$2,500	
	Continental Breakfast Sponsor	\$2,500	
	SUBTOTAL		
	Partner Member Discount: Executive (-25%), Premier (-20%), Supporting, (-15%)	-\$	
	Additional Exhibitor Badge (each)	\$625	
	Upgrade Exhibitor Badge to Full Registration	\$900	
	GRAND TOTAL		

Terms: By signing this application, the organization confirms they have read and agreed to the full set of terms on the subsequent pages.

### **Terms and Conditions**

Thank you for registering to sponsor this CAS event. Adherence to the following terms and conditions will result in a successful event for sponsors, attendees, and staff.

#### 1. Application Submission & Payment

- Please email a copy of your completed application to sponsorships@casact.org. The CAS reserves the right to refuse space to any sponsorship applicant who, in the opinion of the CAS, deals in products or services unrelated to this meeting or who is unlikely to contribute to the overall objectives or purpose of the event, or for any other reason in the CAS's sole discretion.
- CAS Society Partners receive preference in selecting from available sponsorship opportunities as outlined in that program's materials.
- Payment is due to the CAS no later than 20 days prior to the event. If paying by check, please mail a copy of your
  application and your check to The Casualty Actuarial Society, PO Box 710425, Philadelphia, PA 19171-0425. If you would
  prefer to pay by credit card or ACH, please contact the CAS.
- The sponsor confirms that their organization name as listed in their application is spelled correctly, with proper spacing and capitalization.
- Sponsors may not conduct group functions, such as meetings, off-site events, receptions, or other similar activities, during times which conflict with any officially programmed meeting event without prior written approval from the CAS.

#### 2. Sponsorship

The CAS will identify and acknowledge sponsors as a sponsor of the CAS. Such identification and acknowledgement
shall include displaying the corporate logo and certain other identifying information of sponsor on marketing and
promotional media and materials, as permitted in connection with qualified sponsorship payments under the Internal
Revenue Code and relevant regulations. The placement, form, content, appearance, and all other aspects of such
identification and acknowledgement shall be determined by the CAS in its sole discretion, such determination which shall
not be unreasonable.

#### 3. Mutual Intellectual Property License

- The CAS is hereby granted a limited, non-exclusive license to use the name, acronym, and logo of sponsor ("Sponsor Marks") to identify sponsor as a sponsor of the CAS. Sponsor represents and warrants that it has the full authority to grant the license provided herein.
- Sponsor is hereby granted a limited, non-exclusive license to use the name, acronym, and logo of the CAS ("CAS Marks"),
  with the limited authority to use CAS Marks in connection with the event and other sponsorship activities, as approved by
  the CAS in advance of such use on a case-by-case basis. The CAS represents and warrants that it has the full authority
  to grant the license provided herein.

#### 4. Badges

Sponsor exhibitor badges, included with the selected package and those additional badges purchased, will be furnished
at on-site registration, and allow access to the meals, breaks, and the exhibit areas only. Badges must be worn at all
times to gain access to eligible meeting activities. For receptions that are "by invitation only," tickets will be provided
at registration based on sponsorship package. Attendance at the full meeting sessions requires purchase of a full
registration badge or upgrade.

#### 5. Exhibit Area

- Exhibit table locations will be allocated based on sponsor package level and in order of application receipt. The CAS
  maintains the exclusive and unrestricted right to assign space.
- Sponsors who require additional equipment or power for their exhibit table(s) will be connected by the CAS to the
  appropriate event venue contact to order and pay for those items directly.

 Nothing may be attached or suspended from any event venue structure or leaned against any wall. No writing, taping, tacking, or nailing to walls is permitted.

#### 6. Materials & Shipping

• All exhibit booth items and sponsorship materials for participant in-person welcome bags (flyer/brochure and branded promo item) should be shipped directly to the hotel or event venue. Hotel or event venue shipping and handling fees apply and are the responsibility of the sponsor. Details on shipping address and arrival date deadline will be provided separately. Materials that arrive after the deadline will not be included in the welcome bags and will be returned to any on-site staff from the sponsor organization. The CAS will not ship late or leftover materials back to sponsor. Sponsors are responsible for table set up and break down.

#### 7. Security

• Sponsors are responsible for the security of their personal and organizational property. The CAS nor the event venue are not liable for any loss or damage of materials.

#### 8. Insurance

Sponsor agrees to maintain adequate insurance to fully protect the CAS and the event venue coverage during the dates
of the event, including set up and breakdown days against any and all claims of any nature whatsoever that may arise
from sponsors participation in this event and be prepared to furnish a certificate of insurance to the CAS if requested.

#### Waiver

Sponsor waives all claims against the CAS, its officers, directors, members, employees, and agents, as well as against
the event venue, and their respective employees and agents, for any damages, loss or theft to property, personal injury,
cancellations, errors or omissions in postings or listings, or any other acts or failures to act. In the event that the CAS
should be held liable for any event that might result from a sponsor's action or failure to act in any manner whatsoever,
such sponsor shall reimburse the CAS and hold the CAS harmless from liability resulting therefrom.

#### 10. Indemnification

Each sponsor shall indemnify and hold harmless the CAS, the event venue and their respective officers, directors,
members, volunteers, contractors, agents, and employees, from and against any and all liabilities, damages, actions,
losses, claims, and expenses (including attorneys' fees and costs) resulting from negligent or willful acts or omissions, or
breach of these terms and conditions by the sponsor, its employees, agents, or contractors.

#### 11. Force Majeure

• Should fire, hurricane, earthquake, flood, strikes, civil disturbance, Acts of God, political or social boycott, or any other circumstances beyond the control of the CAS make it illegal, impossible, commercially impractical, or inadvisable to hold the event at the scheduled time, the CAS may postpone or cancel its event and the CAS shall retain such part of the sponsorship fees as shall be required to compensate the CAS for reasonable expenses incurred up to the time of such postponement or cancellation. Remaining sponsorship fees shall be refunded after the CAS and sponsor make good faith sponsorship adjustments.

#### 12. Violations & Amendment of Terms and Conditions

- In the event of violation by any sponsor of any of these terms and conditions, or if for any reason the CAS considers the
  exhibit or sponsor meetings to be objectionable or contrary to the intent and purpose of the event, the sponsor may
  be removed from the event at CAS's sole discretion. In such an event, the CAS will not be liable for returning materials,
  refunding the sponsorship fee, or any related costs or damages, and the license to use CAS Marks will be revoked
  immediately.
- The CAS reserves the right to make changes, amendments, and additions to these terms and conditions, policies, or
  other event requirements or rules at any time, and all changes, amendments, and additions so made shall be binding
  on exhibitors and sponsors with the provision that they will be advised in writing of any such changes. Any matters not
  specifically covered are subject to the discretion of the CAS.



For more information please email sponsorships@casact.org

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